## MEMORANDUM TO PARLIAMENT

# SUBMITTED BY:

HON. DR. MOHAMMED AMIN ADAM (MINISTER FOR FINANCE)

## TITLE:

REQUEST FOR TAX AND DUTY WAIVER FOR THE CONTRACT FOR THE SUPPLY AND ERECTION OF ELECTRICAL MATERIALS AND EQUIPMENT FOR THE ELECTRIFICATION OF 205 COMMUNITIES IN THE UPPER EAST REGION (SHEP 4) PHASE 2 BY MESSRS. THENGASHEP GHANA LIMITED

MARCH, 2024

#### 1.0. ACTION REQUIRED

- 1.1. Hon. Members of Parliament are respectfully requested to consider and approve the request for the waiver of taxes and duties i.e Import Duties, Import VAT, Import NHIL, Import GETFund, EXIM levy and Special Import levy (SIL) amounting to a cedi equivalent of €12,757,780.00 on materials/goods and equipment to be imported by Ministry of Energy/Thengashep Ghana Limited for the Rural Electrification Project in selected communities in Ghana under the National Electrification Scheme (NES) and the Self Help Electrification Programme (SHEP-IV).
- 1.2 H.E. The President on January 25, 2024 granted executive approval for the above request to enable this Ministry lay same before Parliament for their consideration and approval in satisfaction of Article 174(2) of the 1992 Constitution.

#### 2.0. BACKGROUND TO THE PROJECT

- 2.1 It is to be noted that:
  - Parliament, at the Twenty-First Meeting held on Thursday, 5<sup>th</sup> November, 2020, approved by Resolution the Credit Facility Agreement between the Republic of Ghana and the Standard Chartered Bank, London for an amount of €58,058,522.99 for the Electrification of 205 Communities in the Upper East Region (SHEP 4)-Phase 2.
  - Parliament, on the same date approved by resolution, the Contract
    Agreement between the Government of Ghana represented by the
    Ministry of Energy and Messrs. Thengashep Ghana Limited for an amount
    of €50Million for the Supply and Erection of Electrical Materials and
    Equipment for the Electrification of 205 Communities in the Upper East
    Region (SHEP 4)-Phase 2.
- 2.2. A major objective of the Government's poverty reduction and growth agenda is the extension of electricity infrastructure to support the operation of productive ventures, social projects and activities, especially in rural areas. The vehicle for attaining this objective is the National Electrification Scheme (NES).

- 2.3. The NES which commenced in 1990 aims at extending the reach of reliable electricity supply to all parts of the country over a 30-year period. Complementary to the NES is the Self-Help Electrification Programme (SHEP), under which communities which are within 20km radius of an existing medium voltage (MV) network and which have provided the requisite Low Voltage (LV) electric poles and have wired at least one third (1/3) of the houses are qualified to be connected to the national electricity grid.
- 2.4. So far, over 23,000 communities in Ghana have been connected to the National Electricity Grid under the NES and SHEP since their commencement in 1990. Consequently, the access rate to electricity in Ghana has increased from about 15% of the population at the inception of the NES to the current level of 88.85%.

## 3.0 OBJECTIVE OF THE PROJECT

The overall objective of the project is to ensure universal access to reliable electricity by the end of 2024.

## 4.0 JUSTIFICATION FOR GOVERNMENT'S SUPPORT FOR TAX EXEMPTION

- 5.1 The Government of Ghana acting through the Ministry of Energy upon signing of the Commercial Contract with Messrs. Thengashep on June 28, 2022 is required to abide by the terms of the Agreement.
- 5.2 Under Clause 13.8 (Adjustments for changes in cost) of the Particular Conditions of Contract(PCC), the "Contract is a fixed price contract and contract price adjustment for changes in cost shall not apply". Similarly, Clause 14.1 of same also stipulates that, the Employer shall pay to the Contractor as its fee for the Works, a total sum not to exceed €50Million excluding taxes, duties and levies in Ghana.
- 5.3. Based on the above, Government of Ghana thus becomes liable for the component of the project financing cost covering taxes and duties levied in Ghana with respect to the importation of materials and equipment required for the implementation of the project.

# 6.0 ASSESSMENT OF TAXES, DUTIES AND LEVIES TO BE WAIVED

6.1. The Ghana Revenue Authority (GRA) has assessed the applicable taxes, duties and levies payable on the materials and equipment to be imported under the project at the cedi equivalent of €12,757,780.00 (i.e. Import Duties, Import VAT, EXIM levy, Import NHIL/GETFund levy & SIL)

The breakdown is shown in the table below:

#### SUMMARY TABLE OF EXEMPTION BEING SOUGHT

Tax type	Taxes assessed	Tax waiver amount (€)	
Imports	Import Duty	4,453,091.00	
	Import NHIL/GETFund	1,783,217.00	
	Import VAT	5,617,134.00	
	EXIM LOVY	246,638.00	
	Special Import Levy	657,700.00	
Total		12,757,780.00	

#### 7.0 CONCLUSION

To ensure that the Government's objective of universal access to reliable electricity is hopefully achieved by the end of year 2024, Hon. Members of Parliament are respectfully requested to consider and approve the request for tax exemption amounting to a cedi equivalent of €12,757,780.00 in satisfaction of Article 174(2) of the 1992 Constitution.

HON DR MOHAMMED AMIN ADAM
(MINISTER FOR FINANCE)

### ATTACHMENTS:

- 1. Copy of Executive approval for tax exemption;
- 2. Copy of Parliamentary approval of loan facility;
- Copy of Parliamentary Approval of Commercial Agreement;
   Copy of Commercial Contract Agreement;
- 5. Copy of Value For Money Audit; &
- 6. Tax Assessment by GRA



# OFFICE OF THE PRESIDENT

SECRETARY TO THE PRESIDENT

Jubilee House, Accra Tel: +233 (0) 302 738 600 Tel: +233 (0) 302 738 601

Digital Address: GA-000-0288

Ref. No. 085 182 24 159

25th January, 2024

Humble Alworks,

RE: REQUEST FOR EXECUTIVE APPROVAL FOR TAX AND DUTY WAIVER ON MATERIALS/GOODS AND EQUIPMENT TO BE IMPORTED FOR THE NATIONAL ELECTRIFICATION SCHEME (NES) AND THE SELF-HELP ELECTRIFICATION PROGRAMME (SHEPIV) BY THE MINISTRY OF ENERGY/MESSRS. THENGASHEP GHANA LIMITED

I refer to your letter with reference no. RPD/TPU/ED/024 dated 23rd January, 2024 regarding the above subject matter.

The President has granted executive approval for the waiver of taxes on Import Duties, Import VAT, Import NHIL, Import GETFund, EXIM Levy and Special Import Levy (SIL) amounting to a Cedi equivalent of €12,757,780.00 on materials/goods and equipment to be imported by Ministry of Energy/Thengashep Ghana Limited for the Rural Electrification Project In selected communities in Ghana under the National Electrification Scheme (NES) and the Self Help Electrification Programme (SHEP-IV).

I shall be grateful if you could take requisite action on the above.

NANA BEDIATUO ASANTE SECRETARY TO THE PRESIDENT

THE HON. MINISTER MINISTRY OF FINANCE ACCRA

ATTN: MR. KEN OFORI-ATTA

Cc:

The Vice President Jubilee House, Accra

The Chief of Staff Jubilee House, Accra

Secretary to the Cabinet Jubilee House, Accra

The Hon. Minister Ministry of Energy Accra



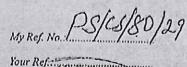
# PARLIAMENTARY SERVICE

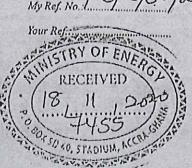
Parliament House - Accra (Ghana)

In case of reply the number and date of this letter should

> THE HON. MINISTER, MINISTRY OF FINANCE, ACCRA.

Hon. Minister,





Telephone Nos. 0302 633 030 0302 664 530 0302 664 042 E-mail: clerk@parliament.gh Website: www.parliament.gh

EKF-BACKED LOAN FACILITY AGREEMENT BETWEEN THE GOVERNMENT OF THE REPUBLIC OF GHANA (REPRESENTED BY THE MINISTRY OF FINANCE) AND STANDARD CHARTERED BANK, LONDON (AS ORIGINAL LENDER, AGENT, STRUCTURING BANK, AND MANDATED LEAD ARRANGER) FOR AN AMOUNT OF FIFTY-EIGHT MILLION, FIFTY-EIGHT THOUSAND, FIVE HUNDRED AND TWENTY-TWO EUROS AND NINETY-NINE CENTS (€58,058,522.99 [INCLUDING EKSPORT KREDIT FONDEN BACKED GUARANTEE]) TO FINANCE THE SUPPLY AND ERECTION OF ELECTRICAL MATERIALS AND EQUIPMENT FOR THE ELECTRIFICATION OF 205 COMMUNITIES IN THE UPPER EAST REGION (SHEP 4) - PHASE 2

Parliament at its Twenty-First Sitting of the Third Meeting held on Thursday, 5th November, 2020 approved by resolution, the EKF-Backed Loan Facility Agreement between the Government of the Republic of Ghana (represented by the Ministry of Finance) and Standard Chartered Bank, London (as Original Lender, Agent, Structuring Bank, and Mandated Lead Arranger) for an amount of Fifty-Eight Million, Fifty-Eight Thousand, Five Hundred and Twenty-Two Euros and Ninety-Nine Cents (€58,058,522.99 [including Eksport Kredit Fonden backed guarantee]) to finance the Supply and Erection of Electrical Materials and Equipment for the Electrification of 205 Communities in the Upper East Region (SHEP 4) - Phase 2.

I am directed to forward to you the text of the Resolution as follows:

#### WHEREAS

- By the provisions of Article 181 of the Constitution and Sections 55 and 56 of the Public Financial Management Act, 2016 (Act 921), the terms and conditions of all government borrowings shall be laid before Parliament and shall not come into operation unless the terms and conditions are approved by a resolution of Parliament in accordance with article 181 of the Constitution;
- Pursuant to the provisions of the said Article 181 of the Constitution and Sections 55 and 56 of the Public Financial Management Act, 2016 2. (Act 921), at the request of the Government of the Republic Ghana

acting through the Minister responsible for Finance, there has been laid before Parliament a EKF-Backed Loan Facility Agreement between the Government of the Republic of Ghana (represented by the Ministry of Finance) and Standard Chartered Bank, London (as Original Lender, Agent, Structuring Bank, and Mandated Lead Arranger) for an amount of Fifty-Eight Million, Fifty-Eight Thousand, Five Hundred and Twenty-Two Euros and Ninety-Nine Cents (€58,058,522.99 [including Eksport Kredit Fonden backed guarantee]) to finance the Supply and Erection of Electrical Materials and Equipment for the Electrification of 205 Communities in the Upper East Region (SHEP 4) − Phase 2.

# THIS HONOURABLE HOUSE HEREBY RESOLVES AS FOLLOWS:

In accordance with the provisions of the said Article 181 of the Constitution and Sections 55 and 56 of the Public Financial Management Act, 2016 (Act 921), this House approves, by resolution, the EKF-Backed Loan Facility Agreement between the Government of the Republic of Ghana (represented by the Ministry of Finance) and Standard Chartered Bank, London (as Original Lender, Agent, Structuring Bank, and Mandated Lead Arranger) for an amount of Fifty-Eight Million, Fifty-Eight Thousand, Five Hundred and Twenty-Two Euros and Ninety-Nine Cents (€58,058,522.99 [including Eksport Kredit Fonden backed guarantee]) to finance the Supply and Erection of Electrical Materials and Equipment for the Electrification of 205 Communities in the Upper East Region (SHEP 4) − Phase 2.

The Resolution is respectfully submitted for your appropriate action.

Yours sincerely,

CYRTLIK, O. NSTAH Clerk to Parliament

Cc: Hon. Minister for Parliamentary Affairs.

Hon. Attorney-General and Minister for Justice.

Hon. Minister for Energy.

# PARLIAMENTARY SERVICE



Parliament House - Accra (Ghana)

In case of reply the number and date of this letter should be quoted

My Ref. No. 125/45/80/30 Your Ref:..... Telephone Nos. 0302 633 030 0302 664 530 0302 664 042 E-mail: clerk@parliament.gh Website: www.parliament.gh

THE HON. MINISTER, MINISTRY OF ENERGY, ACCRA.

Hon. Minister,

CONTRACT AGREEMENT BETWEEN THE GOVERNMENT OF THE REPUBLIC OF GHANA (REPRESENTED BY THE MINISTRY OF ENERGY) AND THENGASHEP GHANA LIMITED FOR AN AMOUNT OF FIFTY MILLION EUROS (€50,000,000.00) FOR THE SUPPLY AND ERECTION OF ELECTRICAL MATERIALS AND EQUIPMENT FOR THE ELECTRIFICATION OF 205 COMMUNITIES IN THE UPPER EAST REGION (SHEP 4) − PHASE 2

Parliament at its Twenty-First Sitting of the Third Meeting held on Thursday, 5<sup>th</sup> November, 2020 approved by resolution, the Contract Agreement between the Government of the Republic of Ghana (represented by the Ministry of Energy) and Thengashep Ghana Limited for an amount of Fifty Million Euros (€50,000,000.00) for the Supply and Erection of Electrical Materials and Equipment for the Electrification of 205 Communities in the Upper East Region (SHEP 4) − Phase 2.

I am directed to forward to you the text of the Resolution as follows:

#### WHEREAS

- 1. By the provisions of Article 181(5) of the Constitution the terms and conditions of any international business or economic transaction to which the Government of Ghana is a party shall not come into operation unless the said terms and conditions have been laid before Parliament and approved by Parliament by a Resolution supported by the votes of a majority of all Members of Parliament;
- 2. Pursuant to the provisions of the said Article 181(5) of the Constitution, and at the request of the Government of Ghana acting through the Minister responsible for Energy, there has been laid before Parliament the terms and conditions of a Contract Agreement between the Government of the Republic of Ghana (represented by the Ministry of Energy) and Thengashep Ghana Limited for an amount of Fifty Million Euros (€50,000,000.00) for the Supply and Erection of Electrical Materials and Equipment for the Electrification of 205 Communities in the Upper East Region (SHEP 4) Phase 2.

# THIS HONOURABLE HOUSE HEREBY RESOLVE AS FOLLOWS:

In accordance with the provisions of the said Article 181(5) of the Constitution, this House approves, by resolution, the Contract Agreement between the Government of the Republic of Ghana (represented by the Ministry of Energy) and Thengashep Ghana Limited for an amount of Fifty Million Euros (€50,000,000.00) for the Supply and Erection of Electrical Materials and Equipment for the Electrification of 205 Communities in the Upper East Region (SHEP 4) − Phase 2.

The Resolution is respectfully submitted for your appropriate action.

Yours sincerely,

CYRIL K. O. NSIAH Clerk to Parliament

Cc: Hon, Minister for Parliamentary Affairs.

Hon. Attorney-General and Minister for Justice.

Hon. Minister for Finance.

CONTRACT FOR THE SUPPLY AND ERECTION OF ELECTRICAL MATERIALS AND EQUIPMENT FOR THE UPPER EAST REGION GHANA
SELF HELP RURAL ELECTRIFICATION PROGRAMME (SHEP 4) - PHASE-2

BETWEEN

THE

GOVERNMENT OF THE REPUBLIC OF GHANA

REPRESENTED BY THE

MINISTRY OF ENERGY

AND

THENGASHEP GHANA LIMITED



**JUNE 2022** 



This Contract Agreement is made and entered into on the ... day of June 2022

#### BETWEEN

THE GOVERNMENT OF THE REPUBLIC OF GHANA represented by the Ministry of Energy or his duly authorised representative of P O Box SD 40. Stadium Post Office, Accra, Ghana (hereinafter referred to as "the Employer") on the one part.

#### AND

THENGASHEP GHANA LIMITED a company duly registered under the Laws of the Republic of Ghana with its principal place of business at Ghana Water Company workshops, Agric/DVLA Road, Zuarangu, Bolgatanga, Ghana, (hereinafter referred to as "the Contractor") on the other part.

(Employer and Contractor are hereinafter referred to individually as "Party" and collectively as "Parties").

#### RECITALS

1.WHEREAS the Employer is desirous of executing a turnkey contract under the Rural Electrification Project to provide electricity to certain rural communities in the Upper East Region of Ghana hereinafter referred to as the "Project".

2.WHEREAS the Contractor has submitted a turnkey proposal to the Employer for the financing, design, manufacture, and installation of the Materials.

3.WHEREAS the Employer, following a review of the turnkey proposal received from the Contractor intends to award the contract for the supply and installation of Materials (hereinafter referred to as "the Works") to the Contractor on the terms and conditions set forth in this Agreement and at a cost of fifty Million Euros (€50,000,000.00) (hereinafter referred to as the "Contract Price");

4. WHEREAS the Contractor has agreed to supply and install the materials in accordance with the terms and conditions of the Agreement;



5. WHEREAS the Contractor is willing and able to facilitate a credit facility from Standard Chartered

Bank, United Kingdom for the implementation of the Project.

NOW THEREFORE in consideration of the premises and mutual covenants herein contained, the Employer and Contractor hereby agree as follows:

- 1. In this Contract Agreement words and expressions shall have the meanings respectively assigned to them in the General Conditions and Particular Conditions of Contract hereinafter referred to.
- 2. The Contractor shall provide the materials, execute the Works and remedy defects therein in conformity with the provisions of the Contract.
- 3. This Contract Agreement shall enter into force upon the fulfilment of the following conditions:-
- 3.1 Written approval of the terms and conditions of the Loan Agreement by the Ministry of Finance in Ghana.
- 3.2 Written confirmation that the Contract Agreement has been approved by the relevant authorities in the Republic of Ghana.
- 3.3 Effective and unconditional Credit Insurance Cover from EKF Denmark.
- 3.4 Signed and effective Financial Credit Agreement between Standard Chartered Bank UK and the Government of Ghana represented by the Minister of Finance no later than twelve (12) months following the signing of the Commercial Agreement. Otherwise, the Parties may mutually agree to terminate the Commercial Agreement.'
- 3.5 Written confirmation from Standard Chartered Bank UK and EKF, the Danish Export Credit Insurance Corporation, that the credit facility to the government of Ghana has been executed and made operational.
- 3.6 Receipt of a legal opinion from the Legal counsel of the Contractor and an opinion from the Attorney General of the Government of Ghana on the legality of the Agreement as required by Standard Chartered Bank UK.
- 3.7 Completion of the Value for Money (VFM) audit by the Ministry of Finance with regards to the price, terms and conditions for the supply and installation of materials as confirmed in



writing by the Employer.

- 3.8 Approval of this procurement by the Public Procurement Authority (PPA) in accordance with the Public Procurement Act (Act 663) of 2003 as amended.
- 3.9 Approval of this Agreement by the Parliament of Chana in accordance with Article 181(5) of the 1992 Constitution.
- 3.10 Written confirmation from the Employer that all conditions precedent stated in this clause 3 of the Agreement have been met.
- 4. The following documents shall be deemed to form and be read and construed as part of this Agreement:
  - a) Approved Minutes of the VFM Negotiation meeting.
  - b) The Contract Agreement
  - c) The Particular Conditions of Contract
  - d) The General Conditions of Contract (International Federation of Consulting Engineers (FIDIC) Conditions of Contract for EPC/Turnkey Projects, Second Edition 2017)
  - e) Employer's Requirements
  - f) Public Procurement Authority's Approval
  - g) Other documents forming part of the Contract
    - (i) Annex 1 Priced Bill of Quantities
    - (ii) Annex 2 Provisional List of Beneficial Communities including power demand of Transformer capacity per community
    - (iii) Annex 3 Project Location Map
    - (iv) Annex 4 Brief Background about the Contractor
    - (v) Annex 5 List of Major Sub-contractors
    - (vi) Annex 6 Technical Specifications (Volume 3)
    - (vii) Annex 7 Construction Drawings (Volume 2)
    - (viii) Annex 8 Scope of works
    - (ix) Annex 9 Project Execution Schedule
    - (x) Annex 10 Asset Register
  - h) Any other documents agreed to by the parties.

- 5. The Employer shall pay the Contractor in consideration of the a) provision of the materials, b) design of the works, C) execution and completion of the installation and the remedying of defects therein, the Contract Price or such other sums as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.
- 6. In consideration of the payments to be made by the Employer to the Contractor as hereinafter mentioned, the Contractor hereby covenants with the Employer to design, supply, execute and complete the Works and remedy the defects therein in conformity in all respects with the provisions of the Contract. The Contractor hereby warrants to comply with the provisions of the Energy Commission (Local Content and Local Participation) (Electricity Supply Industry) Regulation 2017, (L.I. 2354)
- 7. The parties have entered into this Contract Agreement in accordance with their respective laws on the date hereof.

IN WITNESS WHEREOF, the parties hereto, acting through authorized representatives, have caused this Contract Agreement to be signed on their behalf and delivered as of the day and year first above written.

For and on behalf of the Ministry of Energy

Name:	WILTELMINA	ASAMUAH
		1

Signature: Warnor C

Designation: AG. CHET BIREGUR.

Date: 28 66 2022

In the presence of:

Name: SPRPTH FAFA KRODS

Signature: TWEST

Designation: DIRECTR LEGAL

Date: 28th Junit 2022

For and on behalf of THENGASHEP GHANA LIMITED

Name: RAYMOND, FARENKETHEN

Signature: John the

Designation: CEO

Date: 28/66/2022

In the presence of:

Name: POTER AMAKIE

Signature:

Designation: LOCAL ROAD

Date: 28/56/2-022





#### PARTICULAR CONDITIONS OF CONTRACT

The following Particular Conditions shall supplement the General Conditions of the FIDIC Contract and shall form part of the Contract Agreement. Wherever there is a conflict, the provisions in these Particular Conditions shall prevail over those in the FIDIC General Conditions of Contract. All references to Clauses and Sub- Clauses are references to the International Federation of Consulting Engineers Conditions of Contract for EPC/Turnkey Projects- Edition 2017

1.1 Definitions

1.2 Section

1.3 Communications

A 'Section' shall refer to a group of about 10 towns.

All notices of other communications required or permitted to be given under this Agreement shall be in writing and in the English Language and shall be sufficient in all respects if hand delivered to the Employer or the Contractor at its head office or to the office of the Contractor's Site Manager in Accra and acknowledged by signed receipt or sent by certified registered mail (return receipt requested) telefax or email addressed as follows:

TO THE EMPLOYER: The Chief Director

Ministry of Energy

P.O. Box SD40,

Stadium . Post

Office -Accra

TELEPHONE:

+233 302 667151/3







FACSIMILE:

#233 302 668262

E-MAIL:

moen@energymin.gov.gh

TO THE CONTRACTOR: Thengashep Ghana Ltd

P.O. Box GB 242

Accra

TELEPHONE:

+233 302 730681

FACSIMILE:

+233 302 228887

E-MAIL:

ray@thengsasc.co.za

1.4 Laws and Language

- (a) The Contract Agreement shall be governed by and construed in accordance with the Laws of Ghana.
- (b) English shall prevail as the preferred language in all documentation and communication.

2.1 Right of Access to the Site

The Employer shall give right of access to the Site on the Commencement Date.

3.1 The Employer's Representative

Director, Engineering Services
Department Volta River Authority

4.2 Performance Security

The Performance Security shall be delivered by the Contractor within 28 days after all Conditions Precedent have been met. The Performance Security shall be 10% irrevocable and unconditional Bank Guarantee callable on demand or a 30% Performance Bond acceptable to the Employer.



4.3 Contractors Representative

5.0 General Design Obligations

The Contractor appoints Mr. William Matthee, as Project Manager.

The Contractor shall design and manufacture the Materials in accordance with the specifications agreed upon and accepted by the Employer as setforth in Annex 6 attached.

The Contractor shall prepare and deliver to the Employer's Representative the designs, construction drawings in Annex 7 and technical specifications, specified in Annex 6 attached and such other acceptable documents that the Employers Representative may reasonably request.

The Contractor must obtain the approval of the Employer's Representative of the designs, drawings and technical specifications prior to the shipment of the materials to Ghana. The Contractor will also submit details of site surveys to the Employer's Representative.

The Contractor shall prepare, and keepup-to-date, a complete set of installation records, showing the exact locations, sizes and details of the installation. Copies will be provided to the Employers Representative prior to the commencement of the Tests and Commissioning on Completion and issuing of the Provisional and Final Taking-Over Certificates.

5.4 Technical Standards and Regulations

The applicable Technical Standard for the project shall be as stated in the attached Annex 6 [Technical Specifications].







7.3 Inspection

The Contractor shall accord the Employer's personnel the opportunity to inspect the equipment and Materials prior to their shipment. The cost including airfare and travel insurance, accommodation, local transportation in country of visit, per diem and meals shall be borne by the Contractor. The inspection shall consist of two separate visits for up to three officials per visit for a maximum of two weeks at a time.

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81 Commencement

The Commencement Date should be no later than 42 days from the date when all the conditions precedent stipulated in clause 3 of the Contract Agreement have been complied with and the Contract comes into full force and effect. The Employer shall notify the Contractor of the commencement date.

82 Time for Completion ,

The Time for Completion is 1,460 days from the Commencement Date.

8.7 Delay Damages

Delay Damages shall be 0.1% of the Contract Price of the Section delayed per day of delay, and the maximum amount of Delay Damages shall be 10% of the Contract Price.

10.2 Taking over part of the works

A 'Section' for purposes of definition shall comprise the installation works for a group of about ten (10) towns as specified in Clause 1.2 The Contractor may request to hand over a Section of the Works successfully completed, tested and commissioned to the satisfaction of the Employer's Representative.

13.8 Adjustments for changes in costs

This Contract is a fixed price Contract and Contract Price Adjustment for changes in cost shall not apply.

14.1 Contract Price

The Employer shall pay to the Contractor as its fee for the Works, a total sum not to exceed €50,000,000.00 (Fifty million Euros). This sum also excludes Taxes, Duties and Levies in Ghana.

The Contract Price shall be paid to the Contractor in accordance with Clause 14.4 (Schedule of Payments).

The Contract Price stated in the Contract Agreement, shall be paid by Employer to Contractor for the supply



and delivery of materials, design of the Works and execution and completion of the Works, including remedying of defects and/or rectifying any deficiencies.

The Contractor, subcontractors and suppliers in connection with this agreement shall be subject to all taxes, duties, and levies in force in Ghana from time to time under Law as may apply to them except where they are exempt wholly or partly from the application of Law relating to taxes, duties and levies pursuant to Article 174 (2) of the 1992 Constitution of the Republic of Ghana. Where there exists a Double Taxation Agreement between Ghana and the Contractor's home country the provisions of the Agreement shall apply.

The Contractor may be exempted from custom duties VAT, NHIL, GET Fund Levy Special Import Levy and EXIM Levy on imported plant, machinery equipment and materials; and VAT on specified goods and services supplied locally.

The Tax Policy Unit of MoF shall determine: (a) The Taxes payable by the Contractor, and (b) the taxes, Duties and Levies chargeable to the Project.

The Employer and MoF shall obtain from Parliament exemptions or waivers for the Taxes, Duties and Levies chargeable to the Project.

14.4 Schedule of Payments

# Payment by Government of Ghana

The Government of Ghana shall authorise Standard Chartered Bank to provide an Advance Payment equal to fifteen percent (15%) of the Contract Price or

€7,500,000.00 (Seven Million Five Hundred Thousand Euros) as mobilisation for implementing the Works.



The Contractor shall provide an Advance Payment Guarantee with a face value of the Advance Payment amount of 15% of the Contract Price. The Advance Payment Guarantee shall be issued by a Bank acceptable to the Employer.

The Advance Payment will be made upon the contract effective date as per clause 3 and subject to the issuance of the Advance Payment Guarantee.

The Contractor shall submit yearly drawdown schedules to cover the Contract Amount to the Government of Ghana represented by the Ministry of Finance

### Supply of Material:

85% (Eighty-five percent) of the Materials cost shall be paid to the Contractor on progressive shipments of the Materials. The following documents will be submitted and shall constitute a valid claim:

- The commercial invoice showing Material description, quantity, unit price, and total amount.
- Original negotiable, clean on-board Bill of Lading or Airway Bill consigned to the Employer for goods to be supplied from

outside the Employer's country, and a warehouse receipt of Materials to be supplied from within the Employer's country.

- Detailed packing list identifying Material content of each package.



- The Insurance Certificate (for imported goods only). - Certificate of origin

#### Installation

85% (Eighty-five percent) of the Contract Price for installation shall be paid to the Contractor upon completion and after testing and commissioning for a Section completed. The following documents shall be submitted and shall constitute a valid claim.



- Commercial invoice indicating which Section has been completed tested and commissioned in the format of the Schedule of Prices.
- Taking Over Certificate for that Section issued by the Employer's Representative confirming the payment due and specifying the amount

#### 14.9 Release of Retention Money

#### Payment of Retention

The Contractor shall provide the Employer with a Retention Guarantee in a form acceptable to the Employer, equivalent to five percent (5%) of the total Contract Price to cover the warranty against defects. The Contractor shall provide the Retention Guarantee prior to the submission of the first Interim Invoice. The Retention Guarantee shall remain valid until the expiration of the twelve (12) month Defects Notification Period.

#### 19.1 General Requirements for Insurance

The insuring party shall be Thengashep Ghana Limited

#### 19.2 Insurance

Sub- clause	Description	Minimum Insurance Cover	Maximum - Deductibles
19.2.1	Works	115% of Contract Price	5% of cover
19.2.2	Goods	Total Contract Price for materials and equipment	5% of cover
19.2.3	Liability for Breach of Professional duty	Not applicable	•
19.2.4	Injury to persons and damage to property	Euro 4 million	Euro 20,000 per occurrence
19.2.5	Injury to employees	Euro 4 million	Euro 20,000 per occurrence
19.2.6	Other insurance regulred by laws and local practice	Governed by applicable law	5% of cover

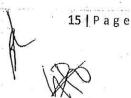
### 21.1 Constitution of the Dispute

Adjudication Board

One person shall act as the sole member of The Dispute Adjudication Board (DAB) after having entered into a tripartite agreement with both Parties.

21.2 Failure to Agree on DAB

The appointing entity or official shall be the President of the Ghana Institute of Engineers.



21.6 Arbitration

Any dispute or difference which cannot be settled amicably shall be settled definitively and conclusively by arbitration in accordance with the Arbitrator Rules of the United Nations Commission on International Trade Law (UNCITRAL Rules) by a panel of three (3) arbitrators of whom one shall be appointed by the Employer, the other by the Contractor and the third by the two (2) arbitrators.

The Employer and Contractor shall each nominate their respective Arbitrator within a period of sixty (60) days of notification that a request for arbitration has been filed by the Employer, or the Contractor, as the case may be, and the two (2) arbitrators named shall within thirty (30) days from the date of their nomination nominate the third arbitrator who will preside over the arbitration panel.

If the Employer or Contractor fails to nominate its arbitrator or if the two (2) arbitrators fail to agree on the choice of the third arbitrator within the specified period, the said arbitrator or arbitrators shall at the request of either the Employer or the Contractor be appointed by the London Centre for International Arbitration (LCIA).

The place of arbitration shall be London, United Kingdom and shall be carried out in the English language.

No amount from the Contingency shall be disbursed without authorisation from the Employer

30 Contingency





In the event that the Contingency amount is not disbursed, the final Contract Price shall be reduced accordingly or additional materials and services equivalent to the undisbursed amount of the Contingency shall be added to the Scope to utilize the entire Loan Amount of €50,000,000.

## 31 Beneficiary Community

A Community that will benefit from the supply and Installation of electrical materials in the Upper East Region of Ghana under this Agreement and the Self-Help Electrification Programme.

#### 31.1 District

Includes the area of authority of a District Assembly and a Municipality and Metropolis.

#### 31.2 Constituency

An electoral district.

#### 9.0 FIDIC GENERAL TERMS and CONDITIONS

The above contract is subject to the FIDIC General Term and Conditions Second Edition 2017

1 Page

Title	Minutes of Negotiation Meeting
Contract	Self-Help Electrification Programme (SHEP) — Electrification of 205 Communities in the Upper East Region -Phase 2
Employer	Ministry of Energy
Contractor	Thengashep Ghana Limited ("the Contractor").
CAGL Reference	VFM 192
Date of Meeting	2 <sup>nd</sup> & 23 <sup>rd</sup> November 2021

Acceptance of Mi Name, Title		Organi ii	
		Organization	Signature / Date
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# GOG Team Meeting Particulars

Date/Location	19 <sup>th</sup> October 2021, Zoom Cloud Meeting
Meeting Chair	Amerley Amarteifio, Ministry of Finance
CAGL Lead	Edgardo Pera, Crown Agents Ghana Limited
Start Time	10:10am
End Time	12:30pm
Meeting Objectives	To agree joint negotiation positions on the recommendations made by CAGL in the Pre-Negotiation Report which was Submitted to the Ministry of Finance on 27 <sup>th</sup> September 2021.
GOG Team Members	<ul> <li>Ministry of Finance (MOF)</li> <li>Ministry of Energy (MOEn)</li> <li>Attendance sheets for the meeting are appended to these minutes.</li> </ul>

X)	Negotiation Meeting – Sumi	mary of Actions and	Next Steps	,
VFM Report	Action	With	Due	Status
Recommendat				
ion	•			
Section 4.4.4	The Parties agreed to provide a	Thengashep/Ministry	Before	Not Provided
.7	rendition comfortable to both to	of Energy	Implementation	
PCC 4.13 Right of	indicate, that the Contractor shall			1
Way and	bear the cost associated with the	45		
Facilities	Right of Way and facilities, except	1X		
	for Compensation payments			e
	associated with the Right of Way	8		
	which shall ultimately be for the			
	cost of the Employer.			
Section 5.1.1	The Contractor proposed the same	Thengashep	Before	On 23 <sup>rd</sup>
	form of PS employed on Phase I of		Implementation	November
Particular	the projects (i.e., 10% performance	25		2021, the
Conditions: Part	bond).			Contractor
A Contract Data		23		agreed to
	However, the GoG team reiterated	₹F		either a 30%
4.2 Performance	on either of the following:	760		Performance
Security (PS),	i. 10% irrevocable and	*	1	Bond or 10%
	unconditional bank			Bank
	guarantee callable on			Guarantee.
	demand, OR	v v		*
8	ii. 30% Performance Bond.	*		The form on
		-	i s	the bond shall
¥	The Contractor agreed to revert			be agreed by
	after they have ascertained the		•	Parties but
*	cost implication of the 30%	· ·		shall follow
V	performance bond.	2.7		Annex D of the
	,			FIDIC Silver
				Book.

Section 5.1.2	The Tax Policy Unit of MoF shall determine:	Thengashep/Ministry of Energy	Before	Not Provided
PCC 14.1 Contract	(a) The Taxes payable by the	of Effergy	Implementation	i a
Price	Contractor; and			
	(b) The Taxes, Duties and Levies	5		
	chargeable to the Project.			
44		7		
	The Employer and MoF shall obtain			
	from Parliament, exemptions or		Tu-	719
	waivers for the Taxes, Duties and Levies chargeable to the Project.	E F		
	The Taxes, Duties and Levies	2		11. VE
	chargeable to the Project that are			
	not exempted or waived by			
	Parliament shall be charged to the			
	Project.			
Section 5.1.3	The Contractor to submit a	Thengashep/Ministry	Defe	
2001011 51215	comprehensive procurement	of Energy	Before Implementation	Not Provided
PCC 14.4	schedule right from the start to		unbiguiguration	
Schedule of	serve as a guide.	ńί		
Payments			-11	
	MOEn to also align the payment			
	schedule with specific deliverables.			- X
	- 3			

#### 1. Introduction

This VFM report refers to a proposed contract for the financing, design, manufacture, supply and construction of electricity networks in the Upper East Region ,under the Government's Self-Help Electrification Programme (SHEP-4).

This project is being implemented by the Ministry of Energy.

#### 1.1 Assignment

On 31st May 2021, the Ministry of Finance (MOF) submitted to Crown Agents Ghana Limited (CAGL) for a Value for Money (VFM) Assessment documents relating to a proposed contract between:

- The Ministry of Energy ("the Employer"), P.O. Box SD 40 Stadium, Ministries-Accra; and
- Thengashep Ghana Limited, C/O Sanlam Trustees International Limited, Labourdonnais Village, Mapou, Mauritius ("the Contractor")

(Together referred to as "the Parties") for the contract for the extension of electricity under the Self-Help Electrification Programme (SHEP-4) to the selected communities in the Upper East Region of Ghana.

## 1.2 Acknowledgment and Assignment Timeline

- 31st May 2021 Assignment received and acknowledged by CAGL with the documents listed in Table 1 below.
- 2<sup>nd</sup> June 2021 CAGL requested additional documents (VFM Checklist signed by MOF and MoEn, Contractor's Audited Financial Reports (latest 3 years), Any Document showing approval of Cabinet and/or Parliament resolution for sole sourcing, Contractor Assessment

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Self-Help Electrification Programme (SHEP) - Electrification Of 205 Communities In The Upper East VFM192 Region -Phase 2

Minutes of Negotiation Meeting

Form signed by Thengashep, Sample Security and Guarantee Forms, Endorsing Letter for approval of sole sourcing to PPA, Contractor's Proposal, Contractor's Proposal, Curriculum Vitaes (CVs) of Contractor Personnel).

9<sup>th</sup> June 2021 - MOF submitted an additional document (1 file:VFM Documents June 2021 which consists of annual financial statement, Contractor Assessment Form, Sample security and guarantee form and CVs of Key Contractor's Personnel)

 15<sup>th</sup> June 2021 - MOF submitted an additional document (Audited Financial Statements for the year' 2017,2019 and 2020)

• 19th June 2021 - MOF submitted an additional document (Audited Financial Statements for the year' 2017,2018, 2019 and 2020)

13<sup>th</sup> July 2021 – Inception meeting held with MOEn/MOF.

26<sup>th</sup> July 2021 - MOF submitted an additional document (Technical Specification, Excel version
of the Bill of Quantity, Material Schedule and drawings, Contractor's proposal ,FIDIC
conditions of contract -EPC/Turnkey Projects)

 24<sup>th</sup> August 2021 – MOF submitted an additional document (Staking charts and line diagrams for various locations, ESIA report; VAR NEDCO Technical Specifications, Ghana EPA Environmental Permit).

# 1.3 Contract Price and Period

The Contract Agreement gives the Contract Price as United States Dollars Fifty Million (Euros 50,000,000,000). This sum excludes Export Credit Insurance; and the Time for Completion of the Contract is given as 1460 days from commencement date.

# . 1.4 Project Scope Summary

The scope of the Project includes design, supply of equipment and materials, and construction of 4.5kV/11.5kV Medium Voltage (MV) Networks, Installation Pole Mounted Transformer Substations, construction of 415V Low Voltage (LV) Networks, and Customer Service Connections.

Though the audited financial statements submitted for this VFM Assessment seems sufficient, we recommend that the Contractor submits the audited financial statements for the years vover.  Though the audited financial statements submitted for this VFM Assessment seems sufficient, we recommend that the Contractor submits the audited financial statements for the years vover.  It is recommended that the Contractor submits an updated list of two completed similar projects with a minimum contract value of €30 million each within the last 5 years.  Contractor's performance on the referenced Project i in Table 4.  Contractor's performance on the referenced Project i in Table 4.  It is recommended that the Employer seeks written assurances from the Contractor that the and project.  It is recommended that the Employer seeks written assurances from the Contractor that the project.  The FIDIC Silver Book is generally acceptable form of contract for the Project.  The FIDIC Silver Book is generally acceptable form of contract for the Project.  It is recommended that Parties agree to the following:  L. Delete the word "financing" from the second "Whereas" statement of the Contract Agreement so that it is contract.	Final VEM Bonot	$\vdash$		
History  2018,2019 and 2020 for either company to meet the criteria for this VFM Assessment seems sufficient,  we recommend that the Contractor submits the audited financial statements for the years'  cover  It is recommended that the Contractor submits an updated list of two completed similar  projects with a minimum contract value of £30 million each within the last 5 years.  It is further recommended that the Employer should provide a statement summarizing the  contractor's performance on the referenced Project 1 in Table 4.  It is recommended that the Employer seeks written assurances from the Contractor that the  above-named personnel will be available from the start and for the duration of the proposed  The FIDIC Silver Book is generally acceptable form of contract for the Project.  The FIDIC Silver Book is generally acceptable form of contract for the Project.  It is recommended that Parties agree to the following:  List recommended that Parties agree to the following:  Delete the word "financing" from the second "Whereasa" statement of the Contract  Referements to that it is clear that the Contractor is not resonative for file contract  Pagerements to that it is clear that the Contractor is not resonative for the Contract  Pagerements to that it is clear that the Contractor is not resonative for the Contract  The Pagerement so that it is clear that the Contractor is not resonated.	Section No.		GOG Team Agreed Position	Negotiated Position
1.2.2 It is recommended that the Contractor submits an updated list of two completed similar projects with a minimum contract value of £30 million each within the last 5 years.  Contractor's performance on the referenced Project 1 in Table 4.  Contractor's performance on the referenced Project 1 in Table 4.  L2.2 It is recommended that the Employer seeks written assurances from the Contractor that the above-named personnel will be available from the start and for the duration of the proposed project.  The FIDIC Silver Book is generally acceptable form of contract for the Project.  The FIDIC Silver Book is generally acceptable form of contract for the Project.  It is recommended that Parties agree to the following:  Agreement so that it is clear that the Contract is not resonnely for financing in the second "Whereas" statement of the Contract in Agreement so that it is clear the Mond" financing in the second "Whereas" statement of the Contract in the second "Whereas" statement in the contract is not resonnely project.	Section 3.1.1.1 Financial History and Turn-over	Though the audited financial statements submitted for this VFM Assessment seems sufficient, we recommend that the Contractor submits the audited financial statements for the years' 2018,2019 and 2020 for either company to meet the criteria for this assessment.	The Team agreed to the "Final VFM Report Recommendation".	
1.2.2 It is recommended that the Employer seeks written assurances from the Contractor that the above-named personnel will be available from the start and for the duration of the proposed above-named personnel will be available from the start and for the duration of the proposed ons of project.  The FIDIC Silver Book is generally acceptable form of contract for the Project.  The FIDIC Silver Book is generally acceptable form of contract for the Project.  It is recommended that Parties agree to the following:  L. Delete the word "filmanging" from the second "Whereas" statement of the Contract  Agreements so that it is clear that the Contractor is not responsible for filmanging the contract.	Section 3.1.2 Contractor Experience	It is recommended that the Contractor submits an updated list of two completed similar projects with a minimum contract value of €30 million each within the last 5 years. It is further recommended that the Employer should provide a statement summarizing the Contractor's performance on the referenced Project 1 in Table 4.	The Team agreed to the "Final VFM Report Recommendation".	
1.2.2 It is recommended that the Employer seeks written assurances from the Contractor that the above-named personnel will be available from the start and for the duration of the proposed Report Recompons of project.  The FIDIC Silver Book is generally acceptable form of contract for the Project.  The FIDIC Silver Book is generally acceptable form of contract for the Project.  It is recommended that Parties agree to the following:  It is recommended that Parties agree to the following:  In Delete the word "financing" from the second "Whereas" statement of the Contract Agreement so that it is clear that the Contractor is not responsible for financing the contract.				contract for \$107.8 million in 2012. As the loan was insufficient to complete the Scope of Works for the original \$47 Townships, Thengashep was asked to facilitate another loan to continue the Project.
above-named personnel will be available from the start and for the duration of the proposed recorn above-named personnel will be available from the start and for the duration of the proposed report Recorn project.  The FIDIC Silver Book is generally acceptable form of contract for the Project.  It is recommended that Parties agree to the following:  Delete the word "financing" from the second "Whereas" statement of the Contract  Report Recorn Recorn for the Team agree is clear that the Contractor is not responsible for financing the contract is clear that the Contractor is not responsible for the contract is not responsible for the co	Sertion 3.1.2.2			MOEn confirmed that Thengashep successfully completed the Phase-1 Project worth \$107.8 million and has "been waiting for funds to continue.
The FIDIC Silver Book is generally acceptable form of contract for the Project.  The Team agre Report Recommended that Parties agree to the following:  i. Delete the word "financing" from the second "Whereas" statement of the Contract  i. Agreement so that it is clear that the Contractor is not responsible for financing the contract  i.	Experience and Qualifications of Contractor's	It is recommended that the Employer seeks written assurances from the Contractor that the above-named personnel will be available from the start and for the duration of the proposed project.	The Team agreed to the "Final VFM Report Recommendation".	The Parties agreed to the "Final VFM Réport Recommendation".
It is recommended that Parties agree to the following:  Delete the word "financing" from the second "Whereas" statement of the Contract  Agreement so that it is clear that the Contractor is not responsible for financing the period.	ection 4.2 orm of Contract	e form of contract for the Project.	The Team agreed to the "Final VFM Report Recommendation".	The Parties agreed to the "Final VFM Report Recommendation".
ii. Delete CPs 3.1, 3.2, 3.3, 3.4, 3.5 and 3.6 from paragraph 3 of the Contract Agreement, because those CPs create circular dependencies between this contract and the financing agreement, and replace these CPs with a condition along the following line.	უ ⊭	ract ct. ement,	The Team agreed to the following:  i. To include a clause in the commercial agreement which makes it effective	The Parties agreed to the "GOG Team Agreed Position". However, the Parties agreed to sign the financial agreement
VFM192 Self-Help Electrification Programme (SHEP) — Electrification Of 205 Communities In The Upper East Region -Phase 2	S	f-Help Electrification Programme (SHEP) – Electrification Of 205 Communities In The Upper East Re	gion -Phase 2	within 12 months after signing Minutes of Negotiation Meeting

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Final VFM Report	Final VFM Report Recommendation		
Section No.	TOTAL STATE OF THE	GOG Team Agreed Position	Negotiated Position
- 3	Signing the financial agreement within 90 days from the days of a second		(02/11/2021)
	commercial agreement by Parties. Otherwise, the commercial agreement is deemed terminated.	after the financing is effective	_
,	iii. To delete item (f) (PPA Approval) from the list of documents which comprise the Contract and replace item (g) by "Contractor's Proposal that consist of" in paragraph 4 of the Contract Agreement	ii. Retain the following CPs 3.1,3.2,3.5 and	Otherwise, the Parties may mutually agree to terminate the commercial agreement.
12	iv. To insert "design" in paragraphs 5 and 6 of the Contract Agreement to make it clear that detailed design is part of the Contractor's scope of work indicated.	clause 3.6 to stand alone	
f.	V. state the Contract Price in paragraph 5 of the Contract Agreement.  Paragraph 5 should be updated along the following line.	iii. Maintain item f (PPA Approval)	
	The Employer shall pay the Contractor in consideration of a) provision and delivery of materials, b) the design of the Works, and c) the execution and completion of the installation	iv. Agreed v. Agreed	
	become payable at the times and manner prescribed in the Contract.	Signing the financial agreement within 2 months from the data of	2
		signature of the commercial	
9		agreement by Parties. Otherwise,	
		the commercial agreement is	
		deemed terminated for the Employer to sign off with	
Section 4.4.1	t is recommendated at the	contractor.	
	Data and Part B Particular Conditions into a single document as anticipated in the FIDIC Silver Book.	The Team agreed to the "Final VFM Report Recommendation."	The Parties agreed to the "Final
Particular	led that specific data for the above mentioned GCC 11111		VFM Report Recommendation".
	In Part A Contract Data.  A sample of the PCC is in Appendix C	sa.	530
uc.	It is recommended that parties agree to reject p.C. 1 121		
4.4.2	steer PCC 1.12b, rename PCC 1.13b as PCC 1.12(b), and include the tax issue in PCC 14.1 (Contract	inal VFM	The Parties agreed to the "Final
PCC 1.13b		ivepoit necommendation".	VFM Report Recommendation".
Compliance			
with Laws			

	Final VFM Report				1
	Section No.	a. vrw keport Recommendation			
	Section 4.4.3	In line with the recommendation in	GOG Team Agreed Position	Negotiated Position	
	PCC 4,4	indicate the3 following:	+ "-	-	
	Subcontractors	in PCC 4.4(a) 50% of the Contract Price as the limit of subcontracting; and subcontracting as intended for it of the Works, if applicable, that are not permitted for it of the works.	ine Leam agreed to the "Final VFM Report Recommendation".	The Parties agreed to the "Final VFM Report Recommendation".	
	Section 4.4.4	It is recommended that bout.		_	
	PCC 4.13 Right of	Silver Book which assigns responsibility to the Contractor 6-1	The Team section 1		
	Way and Facilities		Report Recommendation"	The Parties agreed to provide a	
£				to indicate that the Control	
				shall bear the cost associated	
		•	9	with the Right of Way and	
	12		5	racilities, except for	
			The state of the s	compensation payments	
	Section 4 4 c			associated with the Right of	
	14.4.0	It is recommended that Parties agree to raiset accommended that Parties		Way which shall ultimately be	
-	PCC E 1		$\neg$	or the cost of the Employer.	
	Contractor's	tor in line with the principles of an EPC/Turnkey	The Leam agreed to the "Final VFM Report Recommendation".	The Parties agreed to the "Final VFM Report Recommendation"	
	Obligations; PCC	Contractor submit his proposal" (removing the reference to a Tender) and to indicate the		Louisening	
- 1	1.1.4 Base Date	8			
·	Section 4.4.6	It is recommended that Parties agree to the following			
(	PCC 10.2 Taking	B Over of Parts of the Model		- L	
	Works. PCC 1.1 cc	V.	Report Recommendation".	definition of a "Sertion" 22.2	
S	PCC	to indicate this in PCC 1.1.66 in Part B Particular Conditions and list at	180	group of communities not	
∞ (		iii. To include in program of the Works in	0	exceeding 10 communities.	
	Completion	completion of each section that match the list in PCC 1.1.66.  Below are suggested pocon 1.00.		The time for completion will be	
		art 8: PCC 1.1.66- "Gention and	2 6	or the entire period of the	
		towns in the 10 districts specified in the Darts of the Works that refers to groups of adjacent	3	collidate and not per sections.	
-	- a	Part A Contract Data: The following constitutes the sections defined is now as a section of the sections defined is now as a section of the sections defined is now as a section of the sections defined is now as a section of the sections defined is now as a section of the sect	<u></u>	The Sections will be defined	
	Ÿ	Section 1: Tempane	an	and captured in the schedules	
			-	ulat 5 agreed by both Parties.	

VFM192

Self-Help Electrification Programme (SHEP) — Electrification Of 205 Communities In The Upper East Region -Phase 2 Pg. 8

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Minutes of Negotiation Meeting

Section No.			GOG Team Agreed Position	Negotisted Docition
	Section 2 Builsa North and Builsa South			(02/11/2021)
	Section 3 Bolgatanga			
).£3		$\partial_{x}$	4	i i i i i i i i i i i i i i i i i i i
	Section 6 Garu			
	Section 7 Talensi	ű		
	Section 8 Bongo		i	
	Section 9 Pusiga		Si Si	
,	Section 10 Zebilla	e.	,	
Section 5.1.1				
Particular		•	a.	
Conditions: Part A		¥ w	The said	
Contract Data				
4.2 Performance	It is recommended that Parties arroad			
Security (PS)	to replace PCC 4.2 with the following wording:	4.2 govern the submission date of PS, and	The Team agreed to the "Final VFM	The Contractor proposed the
9 <b>3</b>	Form and current of the Contract Price.	rice.	neport Recommendation".	same form of PS employed on
¢.	in the FIDIC Silver Book and in Firms	ble bank guarantee in the form of Annex C		Phase I of the projects (i.e., 10%
2.0			9	performance bond).
				However, the GoG team
	a a	2	i	reiterated on either of the following:
ĸġ	w	er	q.	iii. 10% irrevocable and
	la.	9		guarantee callable
	<b>y</b> *			iv 30% Rodo
				8ond
2				The Contractor agreed to
				revert after they have
0 0				ascertained the cost
				Implication of the 30%
			# #0 #0 #0 #0 #0 #0 #0 #0 #0 #0 #0 #0 #0	Personnance Dolla.
				On 23rd November 2021, the
VFM192	California Character			Contractor agreed to either

Fina	Final VEM Report		- Okas	T <sub>k</sub>
Sec	Section No.	rinal VFM Report Recommendation	GOG Team Arread of	
			oo i caiii Agieea Position	Negotiated Position (02/11/2021)
×			•	30% Performance Bond or 10% Bank Guarantee.
9	ä		ž	The form on the bond shall be agreed by Parties but shall
14.2 Pavir	14.2 Advance	It is recommended that Parties agree to include the terms of advance of		follow Annex D of the FIDIC Silver Book.
		Partial Contract Data, to read: PCC 14.2 Advance Payment: 15% of the Contract Price PCC 14.2.1 Advance Payment Guarantee: an irrevocable bank guarantee in Euro and in the form	The Team agreed to the "Final VFM Report Recommendation".	The Parties agreed to the "Final VFM Report Recommendation".
		(IP) until 80% of the Contract Price is completed.		
14.3(i of Inte	14.3(iii) Application of Interim Payment	It is recommended that Parties agree to specify a nerrents as a fraction of some		
- Ret	Retention Money	PCC 14.3: Retention Money: 5% of the gross interim payment (IP).	The Team agreed to the "Final VFM Report Recommendation".	The Parties agreed to the "Final VFM Report Recommendation".
Reten PCE 8.	<i>\$</i>	Maximum retention money: 5% of the Contract Price. It is also recommended that Parties to reject PCC 14.9 and retain GCC 14.9 of the FIDIC Silver Book. :		Contractor agreed to issue a Retention Guarantee (Bond)
Completion		Further, to correctly apply GCC 14.9, it is recommended to include in PCC 8.2 the percentage of each section to the Contract Price.	F.	The Parties agreed that the retention bond shall he valid for
14.8 Delayed	,ed	It is recommended that Parties agree to indicate at	6	at least 12 months or until after the Defects Liability ends.
			M.	The Parties agreed to the "GOG Team Agreed Position".
Section 5.1.2		It is recommended that Parties agree to reject 000000000000000000000000000000000000	plus per annum.	OF.
PCC 14.1 Price	PCC 14.1 Contract    t	×	The Team agreed to the "Final VFM Report Recommendation".	The Tax Policy Unit of MoF shall determine:  (a) The Taxes payable by the
VFM192	,	Self-Hein Flortrification numbers		Contractor; and

Self-Help Electrification Programme (SHEP) — Electrification Of 205 Communities In The Upper East Region -Phase 2 Pg. 10

Final VFM Report Section No.	Final VFM Report Recommendation	GOG Team Agreed Position	Negotiated Position
	"The Contract Price stated in the Contract Agreement shall be paid by Employer to Contractor for the supply and delivery of materials, design of the Works, and execution and completion of the Works, including remedying of defects and/or rectifying any deficiencies.  The Contractor, subcontractors, and suppliers in connection with this agreement shall be subject to all taxes, duties and levies in force in Ghana from time to time under Law as may apply to them except where they are exempt wholly or partly from the application of a Law relating to taxes, duties and levies pursuant to Article 174 (2) of the 1992 Constitution of the Republic of Ghana. Where there exists a Double Taxation Agreement between Ghana and the Contractor's home country the provisions of the Agreement shall apply.  The Contractor may be exempted from custom duties, VAT, NHIL, GETFund Levy Special Import Levy and EXIM Levy on imported plant, machinery equipment and materials; and VAT on specified goods and services supplied locally.		(b) The Taxes, Duties and Levies chargeable to the Project.  The Employer and MoF shall obtain from Parliament, exemptions or waivers for the Taxes, Duties and Levies chargeable to the Project. The Taxes, Duties and Levies are not exempted or waived by Parliament shall be charged to the Project that are not exempted or waived by Parliament shall be charged to the Project.
Section 5.1.3 PCC 14.4 Schedule of Payments	It is recommended that Parties agree for Contractor to revise the Schedule of Payment to align with the recommended 15% AP in Section 5.1.1, and relevant GCC 14 clauses of the FIDIC Silver Book. This is to rectify the errors of PCC 14.4 as follows:  Price of materials that are integral part of the Works should be paid not on shipment but based on the unit rates in the BOQ.  The basic document for payment is the IPC which is not mentioned in PCC 14.4  The final statement of payment which is excluded in PCC 14.4 should be included to align with PCC 14.9.  Payments by sections is not intended because the unit rates are not expressed in section but by items of works in each section.  Inserting "Provisional Taking Over Certificate" not defined in FIDIC Silver Book, in the payment terms relating to installation is ambiguous and should be deleted  The Schedule of Payment should be revised along a sample in Appendix D would correct the aforementioned errors.	The Team agreed to the "Final VFM Report Recommendation".	The Parties agreed to the "Final VFM Report Recommendation".  The Contractor to submit a comprehensive procurement schedule right from the start to Serve as a guide.  MOEn to also align the payment schedule with specific deliverables.

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Section No.		Final VFM Report Recommendation	*		GOG Team Agreed Position	Negotiated Position (02/11/2021)
Section 5.1.4 PCC 19.2 Insurance		It is recommended that Parties agree to updi various insurance types with defined and cor recommended amounts are outlined below.	It is recommended that Parties agree to update GCC 19.2 to include the minimum values of various insurance types with defined and corresponding maximum deductibles. The recommended amounts are outlined below.	ninimum values of	The Team agreed to the "Final VFM Report Recommendation".	The Parties agreed to the "Final VFM Report Recommendation".
	PCC 19.2:					
'n	Sub-	Description	Minimum Insurance Cover	Maximum	%	52
	19.2.1	Works	115% of Contract Price	5% of cover		
	19.2.2	spoods	Total Contract Price for materials and equipment	5% of cover		· ·
n U	19.2.3	Liability for Breach of Professional duty	Not applicable			
9	19.2.4	Injury to persons	Euro 4 million	Euro 20,000	).	1
		and damage to property	25	per		
	19.2.5	Injury to	Euro 4 million	Euro 20,000		
		employees	and in	per occurrence		2
9	19.2.6	Other insurance required by laws and local practice	Governed by applicable law	5% of cover		
Section 6.1.1	The Emplo	The Employer's Requirements is generally agree to confirm the time for completion (	ly acceptable. However, it is recommended that Parties of Contrart period for Phase 2	mmended that Parties	The Team agreed to the "Final VFM	The Parties agreed to the "GOG
The Employer's Requirements (ER,	It is also re 29 and in [	It is also recommended that the Employer. 29 and in Documents 14 and 15.	er clarify the missing specifications in both Document	s in both Document	Ministry of Energy to provide the	ream Agreed Position . The Parties confirmed the time
Document 3)	<del></del>	to a	· · · · · · · · · · · · · · · · · · ·	to to	clarifications before negotiation meeting with the Contractor.	for completion as 1460 days.
Section 6.1.2 Contractor's	It is recom	It is recommended that the Employer conf • That the materials/equipment at million are to be used or being used for 81	It is recommended that the Employer confirm and/or clarify the following:  That the materials/equipment at warehouse and project sites valued at USDD 8.554 million are to be used or being used for 81 non-priority communities of which contractors and	s: alued at USDD 8.554	The Team agreed to the "Final VFM Report Recommendation".	The Contractor mentioned that they have already handed over
Project Completion Report for Phase 1 (Document 16) –	directly e	directly employed by the Employer;  The number of equipment actually, delivered, suppli- type, and total kms of networks per type in Phase 1 contract:	mployed by the Employer;  The number of equipment actually delivered, supplied and installed per equipment total kms of networks per type in Phase 1 contract:		Ministry of Energy to provide the clarifications before negotiation meeting with the Contractor	ure materials worth USD 6.534 Million to the Employer. Also, the agreed savings of USD 7. Fmillion under the Debood
Scope of Work	networks r	That the changes of scope fron n Phase 1 have been agreed by That Phase 2 would not cover t	<ul> <li>That the changes of scope from original number of equipment/materials and kms of networks n Phase 1 have been agreed by Parties with supporting documents; and That Phase 2 would not cover the 220 communities that are yet to commence.</li> </ul>	materials and kms of ints; and to commence.		Project was not paid to the Contractor.
VFM192 Se	elf-Help Elec	Self-Help Electrification Programme (SHEP) –	– Electrification Of 205 Communities In The Upper East Region -Phase 2 Pg. 12	ities In The Upper East R	kegion -Phase 2	Minutes of Negotiation Meeting

Meeting
Negotiation
Minutes of

		9	
Final VFM Report Section No.	Final VFM Report Recommendation	GOG Team Agreed Position	Negotiated Position (02/11/2021)
	It is also recommended that the Employer explains why the agreed savings of USD 1.5 million during the VFM negotiations for scope enhancement appears to have been paid to the Contractor in addition to the agreed contract price for Phase 1.		The Employer to confirm these two positions of the Contractor before implementation.
Section 6.1.3 Project Implementation Organogram .	It recommended that the Employer prepares a Project Implementation Organogram to show and delineate the roles and responsibilities of all project stakeholders.	The Team agreed to the "Final VFM Report Recommendation".	The Parties agreed to the "Final VFM Report Recommendation".
Section 6.1.4 Project Quality Management and Compliance Verification System	It is recommended that the Employer includes in the Employer's Requirements (ER) a statement to require the Contractor to establish an applicable and implementable QMCVS to successfully complete the project as intended for in GCC 4.9 of the FIDIC Silver Book.	The Team agreed to the "Final VFM Report Recommendation".	The Parties agreed to the "Final VFM Report Recommendation".
Scope of Work	The 205 communities comprising the scope of Phase 2 are generally acceptable. However, it is recommended that Parties confirm that the surveys conducted in Phase 1 covered the 205 communities under Phase 2 and that there would be minimal surveys to be conducted by the Contractor in Phase 2.	The Team agreed to the "Final VFM Report Recommendation".	The Contractor confirmed that the detailed surveys for the 205 communities were not part of the detailed surveys under Phase 1 of the project. Comprehensive surveys, detailed designs and bush clearing will have to be undertaken for the 205 communities.
Section 6.2.2 Technical Documents Section 6.2.3 Bill of Quantities (Document 34)	The technical documents submitted by the Contractor are considered appear to align generally with the Employer's Requirements.  The Final Bill of Quantities are generally in order.	The Team agreed to the "Final VFM Report Recommendation".  The Team agreed to the "Final VFM Report Recommendation".	The Parties agreed to the "Final VFM Report Recommendation".  The Parties agreed to the "Final VFM Report Recommendation".

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Final VFM Report Section No.	rt Final VFM Report Recommendation		ž	
Section 7.3.1		GOG Team Agreed Position	Negotiated Position	
T.7.7	It is recommended that Parties agree to reduce the total price (materials and TIC) by Firm	Tho To	(02/11/2021)	10
Estimated Fair Market Price		Report Recommendation".	The Contractor offered a discount of Euro 200,000.	
(EFMP) Analysis			However due to time	
		ice analysis for some of the of the works in the BoO as	constraints the Parties did not	
10	*		amount of discount to be offered by the Contractor.	
53.5.7			Further to this, the Contractor	(5)
		degree angle, bu - 90 degree angle poles, etc.)	in a final negotiation meeting held on 23 <sup>rd</sup> November 2021	19
		2.11.5kV 3-Phase Network ( breakdown of Intermediate Bolson	agreed to reduce the total price by Euro 1,180,353 as originally	
_			recommended by CA.	
		degree angle, 60 - 90 degree angle 7 poles, etc.)	This amount will be added to the montingency amount and	
		3. Pole Mounted Transformer Substations ( 34.5kV 25kVA 3.ph	will be used solely at the discretion of the Employer.	
16	t.	Transformers & Substations, 34.5kV, 50kVA 3-Ph Transformers & Substations, 34.5kV, 100kVA 3-Ph	й	
	•	Iransformers & Substations, etc.)		
		4.Low Voltage Networks (4-Wire, Intermediate (Type A), 4-Wire, 0 - 20 degree angle, etc.)	8	
		5.Service Connections (1-Phase Service Connection 3-phase service ser		
		Connection and 7m pole top materials)	,	

NEGOTIATION MEETING HELD ON 2<sup>ND</sup> & 23<sup>rd</sup> NOVEMBER 2021 FOR SELF-HELP ELECTRIFICATION PROGRAMME (SHEP) -ELECTRIFICATION OF 205 COMMUNITIES IN THE UPPER EAST REGION -PHASE 2

## **ATTENDANCE LIST**

The state of the s		1	
	NAME	ORG.	E-IVIAIL AUDRESS
Н	David Agbale	MOF	dagbale@mofep.gov.gh
2	Adrian Osei Antwi	. MOF	AAntwi@mofep.gov.gh
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S	Sulemana Abubakari	MoEn	molafarm@yahoo.com
9	Ing Chris Anaglo	MoEn	Chrisanaglo19@gmail.com
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σ	Solomon Adjetey	⇒ MoEn	solomon.adjetey@energymin.gov.gh
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11	Gabriel Quain	Contractor	gabbyquain@yahoo.com
12	Peter Amakye	Contractor	Pete8tms@aol.com
13	Delove Mireku	8	Delove.mireku@crownagents.co.uk
14	Edgardo Pera	8	Edgardo.pera@crownagents.co.uk
15	Jordan Fast	CA	Jordan.fast@crownagents.co.uk
16	Kofi N. Andah	CA	Kofi.andah@Crownagents.co.uk

## TAX ASSESSMENT

52   Substation Equipment							45 Pole Mounted	1		42   Dead End Pre				_								and the second s			
uipment	11.5kV/0.433kV, 200kVA, 3-ph	11.5kVkV/0.433kV, 100kVA, 3-ph	11.5KV/U.433KV, 5UKVA, 3-ph	OHLUNYOHOUNG, ZUUKVA, S-PR	OF EIGHT ASSESS SOCIETY STORY	34 504/0 49304 400044 3-pn	Pole Mounted Transformer Substation		35sqmm Cu PVC Insulated Flexible Cable	3 × 30mm Calcalla No. 120sqmm		M12 x 12mm Bi-metal Crimp Lug	Black PVC Pipe (32mm x 2.1m)		VC Insulated Flexible Cable en)	M16 x 320mm Bolt Nut & Washer 35sqmin Cu PVC Insulated Flexible Cable (Yellow & Green)	M10 x 40mm Bolt, Nut & Washer M16 x 320mm Bolt Nut & Washer 35sqmm Cu PVC Insulated Flexible Cable (Yellow & Green)	M20 Curved Square Washer M10 x 40mm Bolt, Nut & Washer M16 x 320mm Bolt Nut & Washer 35sqmm Cu PVC Insulated Flexible Cable (Yellow & Green)	Sosqmm  M20 Curved Square Washer M10 x 40mm Bolt, Nut & Washer M16 x 320mm Bolt Nut & Washer 35sqmm Cu PVC Insulated Flexible Cable (Yellow & Green)	Eye Nut M20  Connector Parralel Groove for AAC  Süsqimm  M20 Curiyed Square Washer  M10 x 40mm Bolt, Nut & Washer  M16 x 320mm Bolt Nut & Washer  35sqmm Cu PVC Insulated Flexible Cable (Yellow & Green)	x 350mm  Irralel Groove for AAC  Square Washer  Bolt, Nut & Washer  Bolt Nut & Washer  M Bolt Nut & Washer  PVC Insulated Flexible Cable  en)	les for 34.5kV & 11.5kV  x 350mm  x 350mm  Irralel Groove for AAC  Irralel Groove for AAC  Square Washer  Bolt, Nut & Washer  Bolt, Nut & Washer  n Bolt Nut & Washer  vC Insulated Flexible Cable en)	Lines, 10m  HV Wood Poles for 34.5kV & 11.5kV  Lines, 10m  HV Wood Poles for 34.5kV & 11.5kV  Lines, 11m  Eye Bolt M20 x 350mm  Eye Nut M20  Connector Parralel Groove for AAC  50sqmm  M20 Curved Square Washer  M10 x 40mm Bolt, Nut & Washer  M16 x 320mm Bolt Nut & Washer  M16 x 320mm Bolt Nut & Washer  35sqmm Cu PVC Insulated Flexible Cable  (Yellow & Green)	Earth Rod (Cu) c/w clamp  HV Wood Poles for 34.5kV & 11.5kV  Lines, 10m  HV Wood Poles for 34.5kV & 11.5kV  Lines, 11m  Eye Bolt M20 x 350mm  Eye Nut M20  Connector Parralel Groove for AAC  50sqmm  M20 Curved Square Washer  M10 x 40mm Bolt, Nut & Washer  M16 x 320mm Bolt Nut & Washer	les for 34.5kV & 11.5kV les fo
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Connector Parallel Groove (Universal 16mm² - 120mm²)	25sqmm Al PVC Insulated Flexible Cable (Yellow & Green)	50sqmm HD Al Conductor	M16 x 240mm, 120mm thread Bolt Nut & Washer	LV Stay Insulator	D-Bracket c/w pin	Shackle Insulator	LV Poles 8m	LV Poles 9m	LV Network	Bi-metal Crimp Lugs M12 x 120sqmm	M20 x 225mm Bolt Nut & Washer	Transformer Support Strap	70sqmm Cu PVC Insulated Flexible Cable (Black)	Bimetallic Connector Parallel Groove for 35sqmmCU/50sqmmAl	LV Fuse - 50Amps	LV Fuse - 100Amps	LV Fuse - 200Amps	Pole Mounted LV Fuse Unit	11.5kV Surge Divertor	34.5kV Surge Divertor	Fuse Links - 3Amps	Fuse Links - 5Amps	Fuse Links - 10Amps	Fuse Links - 15Amps	11.5kV Dropout Fuse Gear	34.5kV Dropout Huse Gear
versal	ble Cable		Bolt Nut &							sqmm	er		ble Cable	roove for			e.		i	,					1	
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224,571.36	668,002.66	6,833,806.92	420,533.08	69,564.69	814,745.46	343,286.30	7,290,956.40	418,858.05		41,241.42	7,033.30	15,482.88	72,032.40	27,494.28	2,312.50	6,393,75	2,106.25 20%	196,224.21	38,949.10	107,112.84	410.05	1,168.20	778.8	194.7	21,558.32	78,136.11
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7,141	300	112	2833	899	2997	20%	14,987.34	1,571	no.	2 MOTOR VEHICLES AND RELATED	102
29,543	1240	465	11718	3720	12400	20%	62,000.46	6,499	no.		13 2
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7,744	325	122	3072	978	3250	20%	16,251.62	427	no.	80Amp 3-Ph Fuse Unit c/w fuse (Circuit Breaker)	95
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				and a		1147.591				inst to	93
10.457	588	220	5093	1617	2939	10%	29,394.68	427	no.	3-Phase Meter, 20/80A	92
24,639	1385	519	11999	3809	6926		69,260.18	1,826	no.	1-Phase Meter, 15/60A	91
221 700	12464	4674	107968	34275	62319		623,189.90	16,430	no.	1-Phase Meter, 5/25A	90
745 144	31276	11728	295556	93827	312757	20%	1,563,786.40	471,020	3	16sqmm PVC 2 Core Al Conductor, 1-Ph	89
÷ 33,759	1417	. 531	13390	, 4251	14170	-	70,848.80	21,340	3	8 16sqmm PVC 2 Core Al Conductor, for 3-Ph	88
24.676	1036	388	9787	3107	10357	20%	51,785.39	19,109	no.	Won piece insulator	87
			11-10-1	The state of the s		Contract of the last				Service Connections	86
19.914	836	313	7899	2508	8358	terpenant prints	41,792.40	21,996	no.	Double Groove Shackle Insulator	85
7.500	315	118	2975	944	3148	Series Street	15,738.84	4,484	no.	M16 x 320mm, with 120mm thread	22
141 747	5950	2231	56223	17849	59495	20%	297,475.72	172,951	no.	M16 Curved Square Washer	83
9.544	401	150	3785	1202	4006		20,029.04	26,354	no.	2 12mm Bandit Strap Buckles	82
12.495	594	197	4956	1573	5244	20%	26,222.23	13,177	3		81
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iviilisti yol Ellergy - Laptops	(Warehouse)	Ministry of Energy - Hand Fork	Ministry of Energy - Desktop Computers	Wilnistryof energy - Copier (Cannon) •	ivillish you energy -	Ministract open		_			Forklift Climbover Stage	Finger priny time clock	Extension ladders	Earth Resistance Testers				- 1		نتنا	Digging Bar	Container Belts	Compressor with pipes and Jack Hammer	Climbing Shoes pairs	-			4		-	
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4,279.00	808.04	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	3.811.78	4,182.50	5,432.58	2,217.60	6,985.44	88.68	5,045.04	430.12	CO.T.CC	20.100	2 356 JU	1,397.12	609.84	909.24	232.8	1,086.60	C/76#/c	3 403 1	3.00 £	140.16	34,997.60	221.76	137,481.60	249.6	3,171,12	1,626.24	20,356.60		2,327.85
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CERTIFICATE

TOTAL TAX LIABILITY=12,757,780 EUROS

This is to certify that the assessment given is true and correct.

Importer/Agent's Name & Designation.....

Signature:.....

For Official Use

Assessment rechecked and found correct and complete HANA REVENUE AUTHORITY

CUSTOMS DIVISION

Separature Separ Signature: (PRIN. REV. OFFICER)

ACCRA